

APPENDIX C TO DIR CONTRACT NO. DIR-TSO-2794
MIRRORED STORAGE, INC.
PRICING INDEX

PRODUCT DESCRIPTION		DIR Customer Minimum Discount % from MSRP
Product Category		
Mirrored Storage Storage Appliance - Series A		10.00%
Mirrored Storage Storage Appliance - Series B		10.00%
Mirrored Storage Storage Appliance - Series C		10.00%
Mirrored Storage Storage Appliance - Series D		10.00%
Mirrored Storage Storage Appliance - Series E		10.00%
Mirrored Storage Storage Appliance - Series F		10.00%
Mirrored Storage Storage Appliance - Series G		10.00%
SERVICE DESCRIPTION		DIR Customer Minimum Discount % from MSRP
Service Category		
Managed Cloud Backup Server Software & Monitoring (Annually)		10.00%
Managed Cloud Backup Workstation(10) Software & Monitoring (Annually)		10.00%
Managed Cloud Backup Storage per 500gb (Monthly)		10.00%
Managed Cloud Storage 10 Users (Annually)		10.00%
Managed Cloud Storage Storage per 500gb (Monthly)		10.00%
Installation & Configuration - Storage Appliance		10.00%
Installation & Configuration - Backup Storage Appliance		10.00%
Installation & Configuration - Cloud Storage Appliance		10.00%
Managed Services - Local		10.00%
Managed Services - Remote		10.00%
Training - Set-up & Configuration		10.00%

Training - Administration (customized)	10.00%
Training - Disaster Recovery (customized)	10.00%
Document Conversion (scanning) per 1000 Pages	10.00%
Document Conversion (scanning) distressed per 1000 Pages	10.00%
PRODUCT/SERVICE DESCRIPTION	DIR Customer Minimum Discount % from MSRP
OPTIONAL ITEMS	
Disaster Recovery In-A-Box (esxi + S2012)	5.00%
Storage Appliance Optional Memory (8gb)	5.00%
Storage Appliance Optional Disk Drives (1tb)	5.00%
Storage Appliance Optional Disk Drives (2tb)	5.00%
Storage Appliance Optional Disk Drives (3tb)	5.00%
Storage Appliance Optional Disk Drives (4tb)	5.00%
PRODUCT/SERVICE DESCRIPTION	DIR Customer Minimum Discount % from MSRP
VOLUME DISCOUNTS	
Add-on Cloud Backup Storage per 1000gb (Monthly)	5.00%
Add-on Cloud Backup Storage per 2000gb (Monthly)	5.00%
Add-on Cloud Backup Storage per 5000gb (Monthly)	5.00%